

Augment Your NOC and Scale Your MSP Business with the Managed Protection Security Suite

Firewalls are a critical part of any security stack: they bring threat protection to the perimeter of a network. However, they aren't a tool that you can set and forget. Firewalls must be monitored to ensure they're online, and they require regular firmware updates and vulnerability patches. Many small businesses depend on managed service providers (MSPs) to provide this monitoring.

If you're an MSP, providing that monitoring can be a challenge. Managing multiple clients can lead to a barrage of alerts, causing some to be overlooked. It can also be a challenge to stay on top of firmware updates and patches across multiple devices, and analyzing firewall data reports can take hours of labor. Many MSPs have a network operations center (NOC) team to tend to all these tasks, but staffing a NOC as an MSP grows its business can be a challenge of managing resources.

SonicWall can help. Our Managed Protection Security Suite (MPSS) offers full firewall management, allowing MSPs to focus on maintaining their customer relationships. Our team provides automated alerts for firewall events, such as a device being locally changed or going offline, so that your team can respond effectively without constantly monitoring the firewalls themselves. The SonicWall SonicSentry team will notify you about important updates, and schedule a time to update your configuration that is convenient for you, and health checks give you confidence that your customers' firewalls are always providing the best protection possible. You'll also enjoy 24/7 support provided by the SonicSentry team.

Here's how the MPSS bundle can help your business:

Backstop your existing NOC operations

While you may have NOC staff to monitor alerts and configure firewalls, it can be challenging to manage all the alerts from

the many firewalls across your tenants. MPSS provides peace of mind that licensing, update, or offline alerts are never missed, and that you are updating with the latest firmware and vulnerability patches as they are available.

Free up your engineers for other tasks

Your team has enough to do without spending hours analyzing reports and doing other administrative tasks. With MPSS, you can free them up to focus on building and maintaining relationships with your customers.

Scale your business more effectively

Adding more customers and more endpoints and firewalls under management means you have to add more staff, right? Not necessarily. With SonicWall's Managed Security Services team providing monitoring and management for your firewalls, you can handle more clients with fewer engineers, allowing you to grow your business with fewer resources.

Provide proactive business value

The best way to demonstrate value to your customers is to help them avoid problems altogether. MPSS provides monthly firewall health checks so you can always know how your customers' firewalls are performing. Even better, it also provides monthly productivity reports that show the top sites and apps being used on your customers' networks. These reports can help you provide your customers additional value by blocking nonproductive or bandwidth-draining sites at the network level.

MPSS is available for all Generation 7 and Generation 8 devices. Gain all the benefits of a SonicWall firewall as well as the peace of mind from expert monitoring when you choose MPSS.

Ready to get started? Contact your SonicWall account manager to learn more today!