

Cisco WebEx Connect on Cisco Global Price List (GPL)

Cisco WebEx Connect[®] simplifies communications and enhances productivity by unifying presence, Instant Messaging (IM), IP telephony, voice and video, and web conferencing more securely into one client on your desktop. Cisco WebEx[®] Connect is delivered through Software-as-a-Service, uses best-in-class unified communications, and integrates with commonly used desktop applications. Communicate and collaborate effectively from anywhere you have an Internet connection. Table 1 lists features and benefits of Cisco[®] WebEx Connect.

Table 1. Features and Benefits

Feature	Benefit
Communication integration	Use a single, intuitive interface for instant messaging (IM) with individuals and groups, IP telephony, visual voicemail, voice and web conferencing, peer-to-peer audio and video, desktop share, and communication history.
Presence	View real-time availability of co-workers and colleagues within and outside the enterprise network: <ul style="list-style-type: none"> • Exchange and display presence availability information and instant messages with other WebEx Connect users, Cisco Unified Personal Communicator, Cisco WebEx Connect, Microsoft Office Communicator and Lync, IBM Lotus Same time, AOL, Google Talk, and many other Extensible Messaging and Presence Protocol (XMPP)-compatible clients • Exchange presence information with mobile handsets using Cisco or third-party XMPP-compatible clients • Display customized availability messages • Your status is updated automatically when you are in a WebEx meeting or sharing an application • Show your availability based on the free and busy status in your Microsoft Outlook Calendar • Use the do-not disturb (DND) availability state to easily block incoming communications. The DND status is automatically synchronized between WebEx Connect and your Cisco Unified IP Phone to help ensure privacy for both IM and phone communications
Enterprise instant messaging	Chat in real time using IM to save time and reduce phone tag. Several chat modes are supported, ranging from: <ul style="list-style-type: none"> • Point-to-point chat with co-workers inside your network, or supported federated business and personal contacts • Group chat, which helps enable co-workers in your company and your external federated contacts to communicate and collaborate on an ongoing discussion • Maintaining a personal IM history for your reference
Predictive search	Look up contacts quickly - even if you do not remember how to spell a name. Predictive search provides suggestions to you as you type in a search query and indexes your contact list, recent contacts, Outlook contacts, and your company directory.
Media escalation	Choose the right communication tool for the situation. Escalate from a chat to an audio call, peer-to-peer video chat, or web meeting. Media escalations are as easy as clicking a button for point-to-point and group chat, voice, video, and web meetings.
Peer-to-peer audio and video	Place one-to-one Internet voice and high-definition (HD) video (720 p) calls directly between WebEx Connect clients.
Integrated voice telephony	Exchange ideas quickly by using WebEx Connect as a soft phone or for controlling your Cisco IP desk phone. <ul style="list-style-type: none"> • Make, receive, and control your phone calls whether you are in or out of the office. Click to call directly from your contact list without the need to look up phone numbers. • A variety of call-control options are available, including mute, park and retrieve, call transfer, call forwarding, on-demand conferencing, and the capability to easily move an active call to a mobile device. • The enterprise-class IP telephony reliability and failover features of Cisco Unified Communications Manager are supported.

Feature	Benefit
Conferencing	<p>Initiate multiparty voice and web meetings.</p> <ul style="list-style-type: none"> Group chat and audio conference sessions are as simple as clicking a button, eliminating the need to use other applications and interfaces to schedule, invite, or join conferences. Initiate a web meeting session directly through the WebEx Connect client, using either Cisco Unified MeetingPlace or Cisco WebEx meeting applications to share content, such as a presentation, document, or your desktop.
Chat history	Access a history of your IM conversations.
Visual voice message access	<p>Access and manage your voice messages.</p> <ul style="list-style-type: none"> View, play back, and delete voice messages from Cisco Unity® or Cisco Unity Connection applications. Highly secure messaging is provided, with support for private and encrypted voice messages.
Microsoft Office and Outlook integration	View contact presence information directly within Microsoft Outlook, Office, or SharePoint. Click on a contact to initiate an IM chat or audio call.
My meetings	View a calendar of your daily meetings and click to join your scheduled WebEx meetings.
Single sign on (SSO)	Single sign-on (SSO) also allows companies to use their on-premises SSO system to simplify the management of the WebEx Connect. With SSO, users more securely log in using their corporate login credentials.
Encryption	IM messages are standard-encrypted, 128-bit Secure Sockets Layer (SSL) up to 264-bit Advanced Encryption Standard (AES) encryption. Signaling and media are also encrypted.
Policy management	IT departments can set policies at the organizational or group levels to determine which users have access to specific features and capabilities.
Server-side IM logging	Keep logs of all IM traffic throughout your organization and send those messages to your existing email archives or to other third-party archiving endpoints.
Localization	Languages supported include English, French, Japanese, Spanish, German, Italian, Portuguese, Russian, Chinese (China), Chinese (Taiwan), and Korean.

Platform Comparison for Cisco WebEx Connect

Table 2 outlines the platform comparison for Cisco WebEx Connect.

Table 2. Platform Comparison

	Windows	Mac (Cisco Jabber)
Presence		
In a WebEx meeting	Yes	Yes
Sharing desktop	Yes	Yes
In a meeting	Yes	No
Instant Messaging		
Broadcast	Yes	No
Group	Yes	Yes
Chat history	Yes	Yes
Screen capture	Yes	No
File transfer	Yes	Yes
Unified Communications Integration		
Audio	Yes	Yes
Visual voicemail	Yes	Yes
Non-Unified Communications		
Peer-to-peer audio	Yes	No
Peer-to-peer video	Yes	No
Desktop share	Yes	Yes

	Windows	Mac (Cisco Jabber)
Meetings		
Instant meeting	Yes	Yes
Join scheduled meeting	Yes	Yes
WebEx meeting list	Yes	Yes
Microsoft Integration		
Calendar	Yes	No
Presence and IM	Yes	No
Click-to-communicate	Yes	Partial
Office (click-to-call)	Yes	Partial
Call Controls		
Forward	Yes	Yes
Conference	Yes	Yes
Transfer	Yes	Yes
Send to mobile	Yes	Yes
Security and Administration		
Policy enforcement	Yes	Yes
Encryption	Yes	Yes
SSO	Yes	Yes
Predictive Search		
Contacts and recent calls	Yes	Yes
Personal contacts	Yes	Yes
Directory	Yes	Yes

WebEx Connect on Global Price List Procurement Options

Cisco WebEx Connect can be procured via the Cisco Global Price List (GPL) using a number of flexible pricing and packaging options designed to meet the business needs of any organization. These options include:

- **Employee Count**, which is best if your company meets the minimum license quantity requirements and you need to make WebEx Connect available to all employees without having to purchase each employee an individual account. It also allows you to pay a fixed price regardless of how many users actively use the services.
- **Active Host**, which is best suited for a company that meets the minimum license quantity requirements, and wishes to make collaboration and messaging available to all employees without having to purchase each employee an individual account. However, unlike the Employee Count, you pay based on the number of users who make active use of the services.
- **Named Host**, which is suitable for a company that wants to provide WebEx Connect for a portion, but not all, of the employees while paying based on the number of users who have access to the service.

GPL Licensing Options for Cisco WebEx Connect

Table 3 describes the licensing options available for Cisco WebEx Connect.

Table 3. Licensing Options

	As Part of Enterprise Subscription		Access Offers
	By employee count	By active host	Named host
Subscription details	Every employee in an organization receives access to WebEx Connect with WebEx Enterprise Edition or WebEx Meeting Center.	The initial subscription is based on 15 percent of the total employee count, but all employees receive access to WebEx Connect. In year two, Cisco will calculate the number of active hosts to determine the new subscription count.	The initial subscription is based on 15 percent of the total employee count, but all employees receive access to the WebEx Connect. In year two, Cisco will calculate the number of active hosts to determine the new subscription count.
Minimum purchase	In order to purchase an Employee Count subscription, an organization must have a minimum of 100 employees.	Minimum 15 percent of total employee count, minimum number of licenses - 100 .	An organization must purchase a minimum of 25 named hosts in order to buy off of the GPL, and there is no maximum order size.
Available terms	1,2,3 and 5-year subscriptions	1-year subscription	1, 2 and 3-year subscriptions; Monthly co-term SKUs
Optional IM federation available?	Yes	No	No
Customer support	<ul style="list-style-type: none"> • 24/7/365 technical support provided worldwide • Primary support in English • Technical support in Spanish, French, German, Japanese, Chinese, and Korean available during local regular business hours (define) 		

Co-Term (Monthly) SKUs:

Co-term SKUs are available for customers who wish to purchase additional hosts before the existing subscription has expired. This option allows you to add capacity for more members of your organization as usage grows and to help ensure that the new hosts co-terminate with (end at the same time as) the existing hosts.

Available GPL SKUs for Cisco WebEx Connect

WebEx Connect can be procured via the GPL using a number of flexible options that meet the business needs of any size organization. Table 4 provides the list of WebEx Connect GPL SKUs.

Table 4. WebEx Connect GPL SKUs

Part Number	Description
Employee Count Offers	
L-WBX-MC-EMP-COUNT	WebEx MC Employee Count - 1 year includes WebEx Connect IM based on total employee count
L-WBX-MC3-EMP-CNT	WebEx MC Employee Count - 3 years includes WebEx Connect IM based on total employee count
L-WBX-EE-EMP-COUNT	WebEx EE Employee Count - 1 year includes WebEx Connect IM based on total employee count
L-WBX-EE3-EMP-CNT	WebEx EE Employee Count - 3 years includes WebEx Connect IM based on total employee count
L-WBX-CON-IM	WebEx Connect IM Employee Count - 1 year includes WebEx Connect IM based on total employee count
L-WBX-CON-IM3	WebEx Connect IM Employee Count - 3 years includes WebEx Connect IM based on total employee count
L-WBX-CON-IM-FED	WebEx IM Federation - 1 year works with WebEx IM based on total employee count
L-WBX-CON-IM3-FED	WebEx IM Federation - 3 years works with WebEx IM based on total employee count
Active Host Offers	
L-WBX-MC-ACT-HOST	WebEx MC Active Host includes WebEx Connect IM based on total Active Hosts (Min 15%)
L-WBX-EE-ACT-HOST	WebEx EE Active Host includes WebEx Connect IM based on total Active Hosts (Min 15%)

Part Number	Description
Connect IM 1, 2, 3 Year SKUs For 25 Users and Up	
L-WBX-IM1-NH-S1	Cisco WebEx Connect IM Named Host - 1 year for 25 users and up
L-WBX-IM2-NH-S1	Cisco WebEx Connect IM Named Host - 2 years for 25 users and up
L-WBX-IM3-NH-S1	Cisco WebEx Connect IM Named Host - 3 years for 25 users and up
Connect IM Monthly Co-Term SKUs for 25 Users and Up	
L-WBX-IM-S1-MNTH35	Co-Term 35 Month SKU
L-WBX-IM-S1-MNTH34	Co-Term 34 Month SKU
L-WBX-IM-S1-MNTH33	Co-Term 33 Month SKU
L-WBX-IM-S1-MNTH32	Co-Term 32 Month SKU
L-WBX-IM-S1-MNTH31	Co-Term 31 Month SKU
L-WBX-IM-S1-MNTH30	Co-Term 30 Month SKU
L-WBX-IM-S1-MNTH29	Co-Term 29 Month SKU
L-WBX-IM-S1-MNTH28	Co-Term 28 Month SKU
L-WBX-IM-S1-MNTH27	Co-Term 27 Month SKU
L-WBX-IM-S1-MNTH26	Co-Term 26 Month SKU
L-WBX-IM-S1-MNTH25	Co-Term 25 Month SKU
L-WBX-IM-S1-MNTH24	Co-Term 24 Month SKU
L-WBX-IM-S1-MNTH23	Co-Term 23 Month SKU
L-WBX-IM-S1-MNTH22	Co-Term 22 Month SKU
L-WBX-IM-S1-MNTH21	Co-Term 21 Month SKU
L-WBX-IM-S1-MNTH20	Co-Term 20 Month SKU
L-WBX-IM-S1-MNTH19	Co-Term 19 Month SKU
L-WBX-IM-S1-MNTH18	Co-Term 18 Month SKU
L-WBX-IM-S1-MNTH17	Co-Term 17 Month SKU
L-WBX-IM-S1-MNTH16	Co-Term 16 Month SKU
L-WBX-IM-S1-MNTH15	Co-Term 15 Month SKU
L-WBX-IM-S1-MNTH14	Co-Term 14 Month SKU
L-WBX-IM-S1-MNTH13	Co-Term 13 Month SKU
L-WBX-IM-S1-MNTH12	Co-Term 12 Month SKU
L-WBX-IM-S1-MNTH11	Co-Term 11 Month SKU
L-WBX-IM-S1-MNTH10	Co-Term 10 Month SKU
L-WBX-IM-S1-MNTH9	Co-Term 9 Month SKU
L-WBX-IM-S1-MNTH8	Co-Term 8 Month SKU
L-WBX-IM-S1-MNTH7	Co-Term 7 Month SKU
L-WBX-IM-S1-MNTH6	Co-Term 6 Month SKU
L-WBX-IM-S1-MNTH5	Co-Term 5 Month SKU
L-WBX-IM-S1-MNTH4	Co-Term 4 Month SKU
L-WBX-IM-S1-MNTH3	Co-Term 3 Month SKU
L-WBX-IM-S1-MNTH2	Co-Term 2 Month SKU
L-WBX-IM-S1-MNTH1	Co-Term 1 Month SKU

For More Information

More information about Cisco collaboration solutions and GPL offers is available at the following locations:

- Cisco collaboration solutions: <http://www.cisco.com/en/US/products/ps10680/index.html>
- Cisco conferencing solutions:
http://www.cisco.com/en/US/products/ps10692/Products_Sub_Category_Home.html
- Cisco WebEx Meeting Center: <http://www.cisco.com/en/US/products/ps10409/index.html>
- Cisco WebEx Connect: <http://www.cisco.com/en/US/products/ps10528/index.html>
- Cisco Collaboration Cloud: http://www.cisco.com/en/US/prod/ps10352/collaboration_cloud.html

For more information about Cisco partners, visit: <http://www.cisco.com/en/US/partners/index.html>



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