

HPE Financial Services

Creating smarter IT lifecycles

Solution brief

Flip the Switch and Save

A “better than cash” financing offer saving you up to 10% versus paying cash on HPE Networking routing and switching technology.

HPE

[HPE Financial Services](#) offers an extensive range of financing solutions and IT lifecycle services to organizations worldwide, catering to a diverse set of needs from IT acquisition to sustainable retirement and reuse of technology.

Note: Available in the following 33 countries/territories: Australia, Austria, Belgium, Canada, China, Czech Republic, Denmark, Finland, France, Germany, Hong Kong, Ireland, Italy, Japan, Luxembourg, Malaysia, Netherlands, New Zealand, Norway, Poland, Portugal, Puerto Rico, Singapore, Slovakia, South Korea, Spain, Sweden, Switzerland, Taiwan, Thailand, UAE, United Kingdom, USA.

Introduce the complete AI datacenter network solution: switching, routing, AI Ops, fabric, and security—all designed to deliver the performance, flexibility, and reliability your AI applications demand.

Special Financing Offer from HPE Financial Services

Why pay full price when you can pay less? Now you can acquire cutting-edge HPE networking hardware and pay overtime—at 10% below the cash price over 5 years. With HPEFS's Fair Market Value Lease, you benefit from payments that are lower than a standard purchase, preserving your capital while enabling you to upgrade as your needs evolve.

Promotional benefits

- **Simple, Smart, and Wallet-Friendly:** Make the move today and keep your cash working for you.
- **Flexible Upgrades:** Stay ahead of technology changes with options to upgrade or expand your infrastructure.
- **Easy Take-Out:** Remove legacy gear through a multi-OEM take-out program that is rooted in sustainable asset disposition practices.
- **Predictable lifecycle approach:** At the end of the term, choose to return, purchase, or refresh your equipment.
- **Strategic Advantage:** A comprehensive IT asset refresh cycle boosts performance, security, cost efficiency, compliance, and innovation.

- HPE and other OEM hardware, software, services, and installation may be included at standard finance rates.

How it works

HPE Financial Services can offer better-than-cash rates by leveraging residual value at the end of the lease—passing the savings on to you. This means you pay less up front, enjoy lower payments over time, and have flexibility at the end of your term.

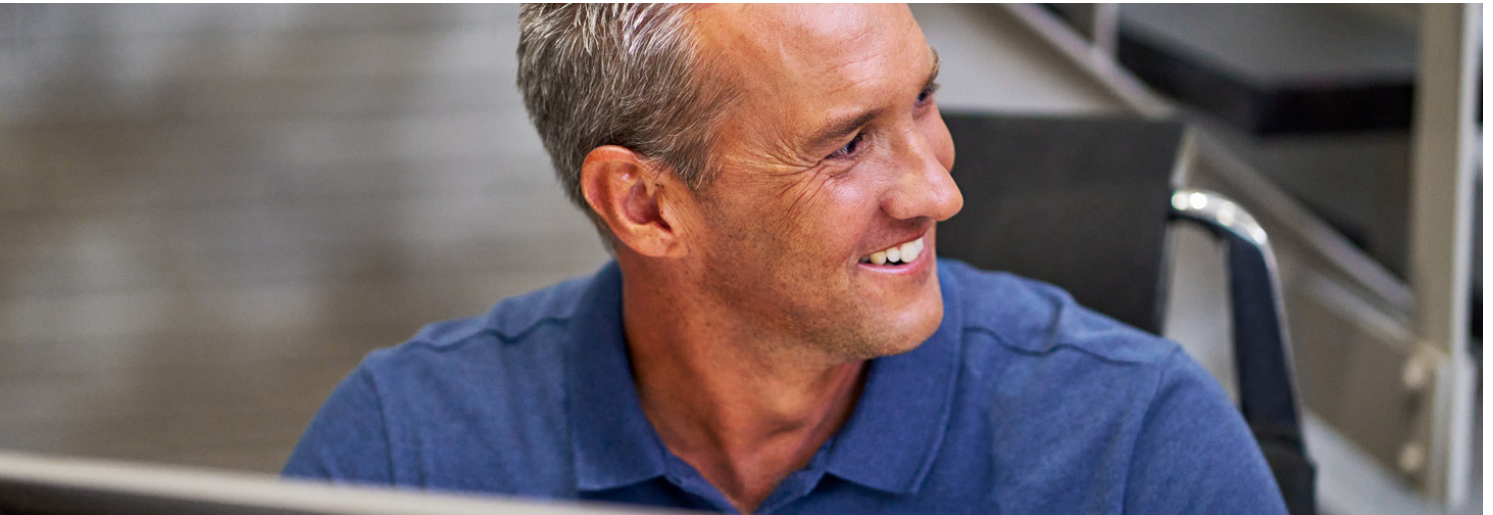
Why choose HPE Networking for AI

- **Dual-Boot Access Points:** Seamlessly switch between Aruba and Juniper environments.
- **Enhanced AI Inference Routers:** Purpose-built for AI-native networks and edge inferencing.
- **Next-Gen Datacenter Switches:** Exceptional AI performance with advanced liquid cooling.
- **Comprehensive Physical Infrastructure:** Ready to support AI and enterprise workloads with robust datacenter networking and enterprise routing.

Eligible products

HPE Networking routing and switching gear including: EX and QFX Series Switches, MX Series Universal Routing Platforms, PTX and ACX Series Routers.

Offer excludes HPE Networking firewall and Edge security devices.



Ready to accelerate your AI networking?

Contact HPE Financial Services today to learn how you can unlock AI-ready networking at a better-than-cash price—and keep your business ahead of the curve.

Learn more at

[HPE.com/hpefinancialservices](https://hpe.com/hpefinancialservices)

Visit HPE.com

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