HPE _____ GreenLake

Streamlining hybrid cloud management

HPE GreenLake Management Services



HPE delivers hybrid cloud managed services across all of your environments, from the edge to private cloud and public clouds. Our worldwide team of certified experts delivers unmatched service through innovation and automation with IT Operations Centers across the globe. This enables you to hand off the complexity of dealing with hybrid cloud management so you can focus on your business.

Meeting IT needs in a multicloud environment

Today's IT environment is increasingly complex, with apps and data spread across data centers, edge locations, and multiple clouds. In one IDC survey, 95 percent of respondents have both public and private cloud environments installed, with 88 percent doing business with two or more cloud service providers.¹

While working with multiple clouds allows enterprises to select the most appropriate technology for the requirements of specific workloads, it also creates complexity in managing these hybrid cloud environments. The agility and elasticity of a cloud experience is shifting control from centralized IT to individual lines of business (LOBs), creating silos within the business and a lack of comprehensive insights and strategy. Many IT organizations face significant challenges in attracting and retaining the skills needed to manage both public and private clouds, on- and off-premises. The customer experience across cloud providers can vary greatly; each manages security controls, compliance, and costs differently, making it difficult to secure and optimize the hybrid environment.

With management services for hybrid cloud offered through HPE GreenLake, enterprise IT can simplify their hybrid cloud landscape, have the right skills available when needed, and increase efficiency for their staff. Benefits of HPE GreenLake Management Services

35% More efficient, overall²

85% Less unplanned downtime²

41% Less time spent "keeping the lights on"²

287% Three-year ROI²

² The Business Value of HPE GreenLake Management Services, a commissioned

Management Services, a commissioned study conducted by IDC, January 2020

³ Hewlett Packard Enterprise won the 2020 STAR Award for Innovation in Managed Services Strategic Adaptation by the Technology & Services Industry Association (TSIA)

Make the right purchase decision. Contact our presales specialists.



Simplifying hybrid cloud complexity

Traditional IT operating models struggle with the complexity of a hybrid cloud environment. Without a holistic approach to security and compliance, enterprises face significant risks from security breaches that can impact both their reputations and their bottom lines. Compliance requirements differ across cloud platforms and are constantly changing, creating challenges for IT departments to keep up and to supply all the necessary data for audits. A lack of visibility into costs across multiple cloud providers makes it difficult to optimize costs and assess the business value of IT spend by provider, project, or other metrics.

To help enterprises simplify IT operations, eliminate complexity, and have a consistent digital customer experience, HPE GreenLake offers management services for hybrid cloud environments. These services take the management burden from you, giving you the ability to access, consume, monitor, and control all your on- and off-premises cloud services and infrastructure from a single client platform, no matter the vendor. The as-a-service delivery model enables you to only pay for the public or private cloud services you consume. Further, you can:

- Implement repeatable, standardized, and secure solutions across disparate operating models
- Scale cloud deployments, hardware, software, and expertise on demand as needed
- Ensure access to the right skills and experience for your specific set of cloud providers
- Reduce security risks with trusted processes, tools, and expertise to prevent, identify, and remediate threats across data centers, edge locations, and public clouds

- Free IT staff from the burden of operating IT and allow them to support strategic business initiatives
- Uncover new opportunities to optimize and innovate

The HPE GreenLake difference

Transforming to a hybrid cloud is not a straight-line journey. It is complex and multifaceted, requiring deep domain expertise across a wide variety of vendor technologies, operating models, applications, and business processes. This transformation demands rigorous standards, processes, and in-the-trenches experience that come from designing, implementing, and operating hybrid clouds for the world's most demanding businesses.

HPE GreenLake Management Services addresses these requirements through a unique blend of people, process, and platform. With more than 23,000 experts around the globe and across a broad range of technologies that span the edge, private clouds, and public clouds, HPE is singularly qualified to deliver an end-to-end hybrid cloud solution. Our award-winning management services utilize an advanced suite of integrated tools, IP, processes, and best practices to manage and optimize your entire hybrid cloud environment, driving greater time to value and reducing costs and risk.³

Learn more at

hpe.com/managementservices



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a00112667ENW, Rev. 1